

# Conceptualization

- 1. Definition
- 2. Dimensions
- 3. Indicators
- 4. Comparison of Concept, Dimension, and Indicator
- 5. Example

# Definition

- Conceptualization is the process of development and clarification of concepts.
- In other words, clarifying one's concepts with words and examples and arriving at precise verbal definitions.
- e.g., what is meant by education?
- "Amount of knowledge and training acquired in school."

# Another Example

- What do we mean by "social status?"
  - Wealth (millionaire)
  - Prestige (Harvard professor)
  - Power (military general)
- These are called "dimensions" of social status.

# Dimensions

- We classify different meanings into different groups. Such groups are called "dimensions."
- A concept may have more than one dimension (e.g., as in case of social status).
- At a practical level, we are usually more interested in dimensions than in concepts (which are more abstract, vague).

# Indicators

- When a dimension is not directly observable, we use indicators.
- For example, to measure power, we may use
  - (1) number of people under your supervision
  - (2) extent of your supervision (work-related only, or sleep and food?)
  - (3) your annual budget
  - (4) amount of equipment under your control

# Comparison of Concept, Dimension, and Indicator

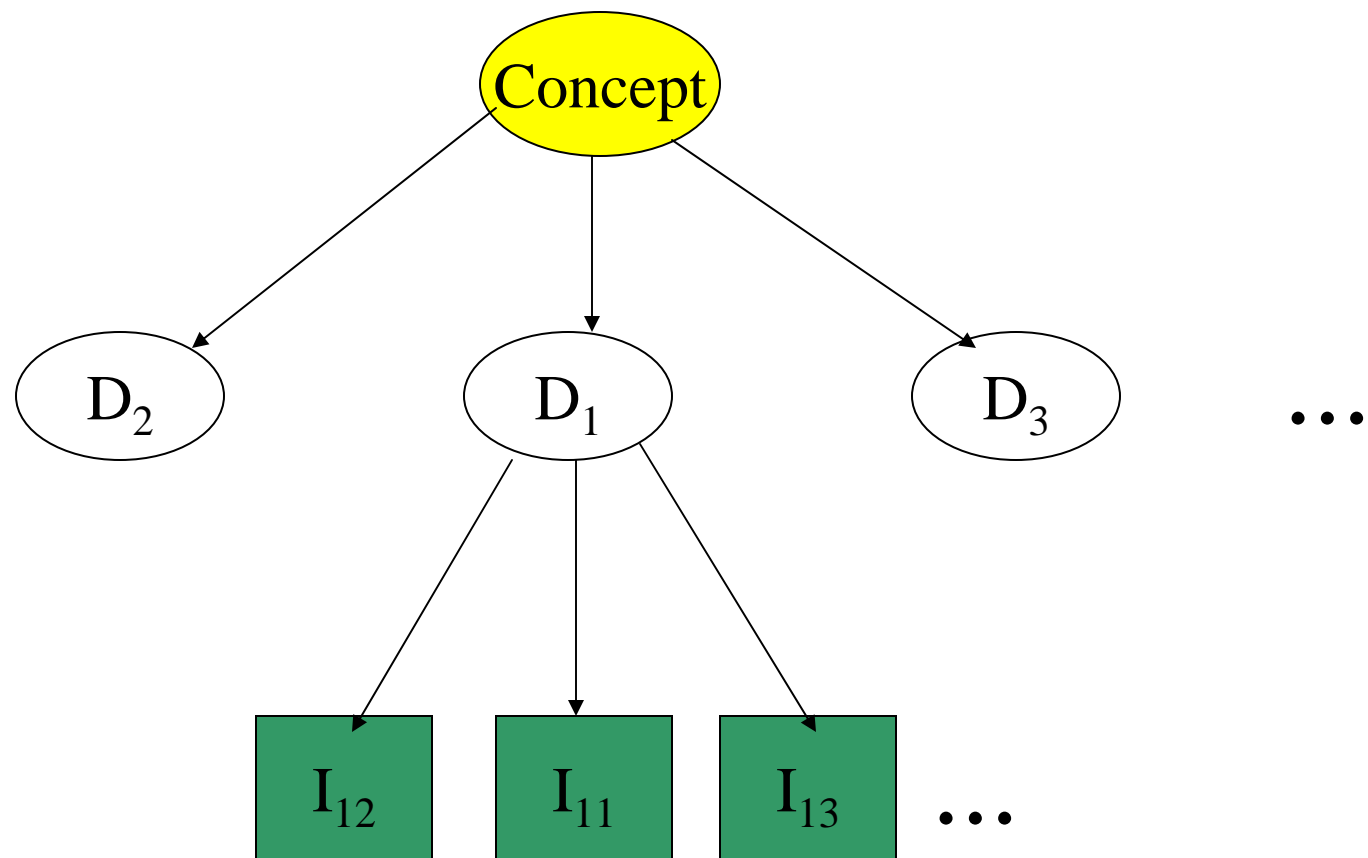
- In practice, the three terms are often interchangeable (e.g., gender, race).
- One difference is the level of abstraction:

Concept	Dimension	Indicator
Highly abstract	Abstract	Concrete
- One concept may have multiple dimensions; and one dimension may have multiple indicators

# A Related term: Variables

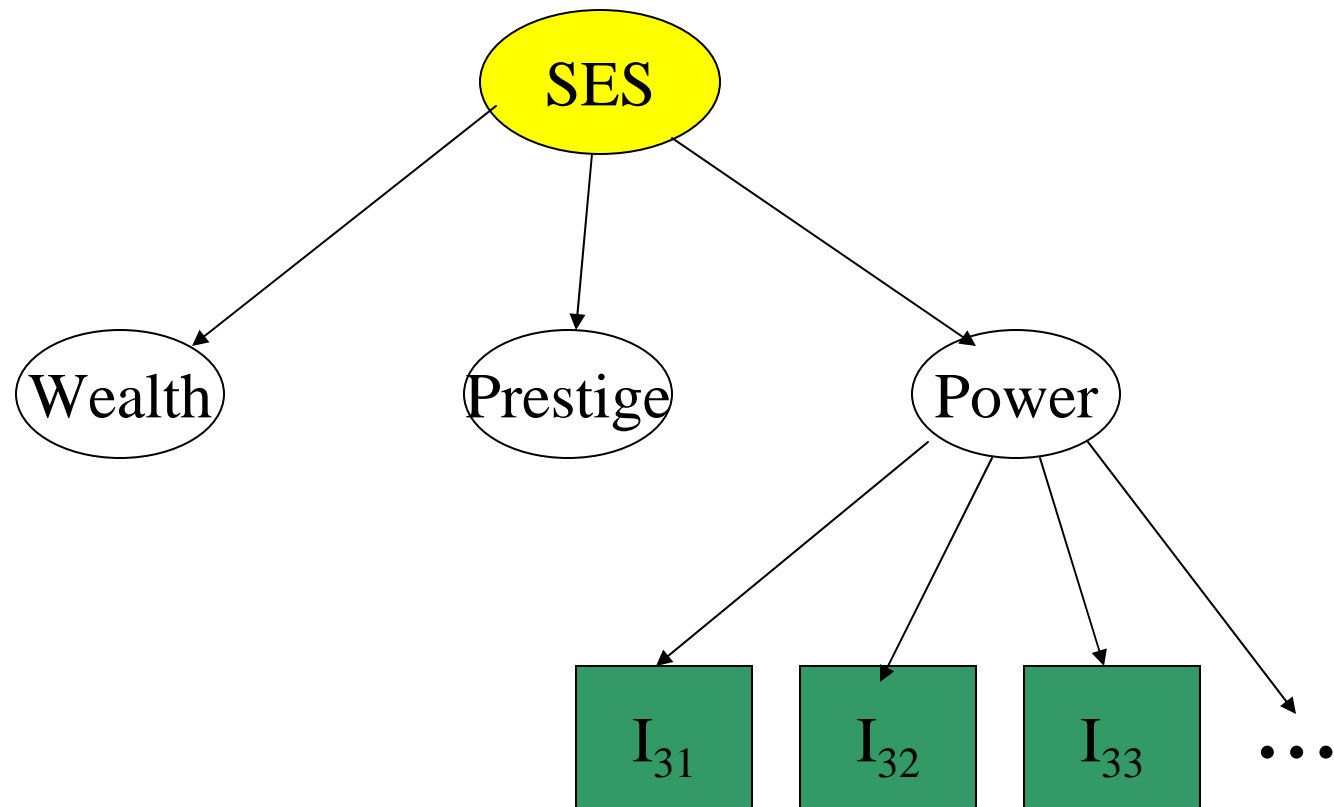
- A variable is a statistical term, meaning a quantity that can take on different possible values.
- Both dimension and indicator can be variables.
- When a concept has only one dimension with one indicator, a concept is practically equivalent to a variable.

# Summary





# Example: SES



# Measurement

- When it comes to measurement, we are talking about variables and indicators.
- Definition of measurement: "the assignment of numbers or labels to units of analysis to represent variable categories."
- Numbers mean different things under different circumstances.

# Types of Measurement

- Nominal measurement
- Ordinal measurement
- Interval measurement
- Ratio measurement

# Nominal Measurement

- Nominal measurement is a system in which cases are classified into two or more categories on some variable.
- Arbitrary numerical assignments. e.g., Race = 1 for white, 2 for black, and 3 for Asian.
- Two criteria for classifications:
  - Exhaustiveness
  - Mutual exclusiveness

# Ordinal Measurement

- In ordinal measurement, numbers indicate the ranking order on a dimension.
- e.g., for a typical attitude question on surveys,

Strongly Agree	Somewhat Agree	Neutral	Somewhat Disagree	Strongly Disagree
5	4	3	2	1

- There is no intrinsic scale – you only know relative rankings.
- Should not do arithmetic (such as averaging).

# Interval Measurement

- Interval measurement assumes equal distances or intervals between "numbers."
- Numbers represent not only rankings but also "values."
- e.g., (70, 90, 80) is the same as (80, 80, 80) for the test component of your Soc.357 final grade.

# Ratio Measurement

- If an interval variable has an absolute zero, it becomes a ratio variable.
- E.g., weight, number of siblings, birth rate, etc.
- Compare three temperatures: C, F, and K.

# A Comparison of the Four

Information Provided	Nominal	Ordinal	Interval	Ratio
Classification	X	X	X	X
Rank order		X	X	X
Equal intervals			X	X
Relative value				X

More general  $\longrightarrow$  More specific



# Quality of measurement

- 1. Precision

Precision is the extent to which numerically-detailed measurement remains meaningful (e.g., measuring annual income).

- 2. Accuracy

Accuracy is the extent to which the measuring instrument measures what it is intended to measure. (Commonly gauged by reliability and validity).

## Consequence of measurement error: descriptive versus explanatory studies

- In explanatory studies, we are interested in relationships between two concepts, or two variables. When a concept is poorly defined, the relationship is still there.
- e.g., gender and religiosity.
- Say the research interest lies in the differential between men and women. If we underestimate the absolute level by 30% for both, we still have an accurate measure of the relative value.

# Gender and Religiosity Example

Gender	True	Measured
Men	50	35
Women	100	70

- i.e., explanatory analysis is robust to marginal changes of measurements.
- Reason: overestimation or underestimation for all units of analysis.
- Beware of differential under(over)estimation.

# Methods for Assessing Reliability

- Test-retest method

As in panel design, you measure the same quantity twice. Let us call the first measurement  $y_1$ , the second  $y_2$ .

Reliability measure: correlation between  $y_1$  and  $y_2$ .

- Low correlation means large random noise.

# Methods for Assessing Reliability (Continued)

- Split-half method  
You may calculate correlations among different items on the same survey instrument, assuming equivalence of different items.
- High correlation: high reliability

# Bias (Lack of Validity)

- In regression context,

$$y_i = \alpha + \beta x_i + \varepsilon_i$$

$\varepsilon_i$  does not have a mean of zero. Rather, it could be that

$\varepsilon_i = 4 + \delta_i$ , where  $\delta_i$  is well behaved (i.e., has a mean of zero). Thus, 4 is the bias.

# Methods for Assessing Validity

- A. Face validity  
See whether a measurement makes any sense to you and to others (also compare with similar independent measures – GSS)
- B. Criterion-related validity  
Does this measure predict other measures that can be measured more objectively.
- Use correlation or regression techniques.

# Example: Predictability of SAT score of College Performance

- If SAT is a good measure of academic ability, why doesn't it predict college performance well?

## Problems:

- (1) selection bias;
- (2) mediating factors between first measurement and criterion (e.g., instruction);
- (3) measurement problems for the criterion (e.g., grade inflation, differential grading, etc.).



# Methods for Assessing Validity (Continued)

- C. Content validity  
The extent to which an empirical measurement reflects a specific domain of content.
- D. Construct validity  
Construct validity is concerned with the extent to which a particular measure relates to other measures in ways consistent with theoretically derived hypotheses.

# A Graphic Model for Construct Validity

