Economics 102
Fall 2017
First Midterm
Date: Thursday, October 12, 2017

Name $\qquad$
TA Name $\qquad$
Section $\qquad$

The exam consists of three parts: (1) 11 Binary Choice Questions worth 2.5 points each (27.5 points total); (2) 20 Multiple Choice Questions worth 3.5 points each (70 points total); (3) Administrative Points worth 2.5 points that are awarded to you for correctly filling out the required information on your scantron and your exam booklet. Please accurately and completely provide your name, student ID number and section number on the provided scantron as well as on the exam booklet. Answer all questions on the scantron sheet with a $\# 2$ pencil.

NO CELL PHONES, CALCULATORS, OR FORMULA SHEETS ARE ALLOWED FOR THIS EXAM.

PICK THE BEST ANSWER FOR EACH QUESTION.

| Section | Time and Location | TA |
| :---: | :---: | :---: |
| 340 | Fri. 9:55 AM - 10:45 AM, Social Science 5322 | Steven Zhang |
| 341 | Thurs. 3:30 PM - 4:20 PM, Social Science 5322 | Lois Miller |
| 342 | Thurs. 2:25 PM - 3:15 PM, Social Science 4314 | Lois Miller |
| 343 | Fri. 2:25 PM - 3:15 PM, Social Science 6203 | Lois Miller |
| 344 | Fri. 11:00 AM - 11:50 AM, Van Hise 140 | Lois Miller |
| 345 | Fri. 12:05 PM - 12:55 PM, Ingraham 116 | Yunhan Shin |
| 346 | Fri. 8:50 AM - 9:40 AM, Ingraham 214 | Yunhan Shin |
| 347 | Fri. 1:20 PM - 2:10 PM, Ingraham 222 | Yunhan Shin |
| 348 | Fri. 2:25 PM - 3:15 PM, Social Science 6102 | Yunhan Shin |
| 350 | Fri. 11:00 AM - 11:50 AM, Van Hise 595 | Steven Zhang |

Worksheet
DO NOT REMOVE FROM EXAM BOOKLET!!

I, $\qquad$ , agree to neither give nor receive any help on this exam from other students. Furthermore, I understand that use of a calculator on this exam is an academic misconduct violation. I also understand that failure to cover my answers is academic misconduct: it is important that I maintain the integrity of my work and that I do not make it available to other students.

Signed $\qquad$

## Part I. Binary Choice Questions (11 questions each worth 2.5 points $=\mathbf{2 7 . 5}$ points)

1. You are given the following two equations:

$$
\begin{aligned}
& \text { Eq. 1: } \mathrm{Y}=20-4 \mathrm{X} \\
& \text { Eq. } 2: \mathrm{Y}=2.5 \mathrm{X}-6
\end{aligned}
$$

Suppose Eq. 1 shifts such that for every Y value, the new X value is 10 units smaller. Which of the following statements is true?
a. The $y$-value of the intersection of the new Eq. 1 with the original Eq. 2 is less than the y -value for the intersection of the original two lines.
b. The $y$-value of the intersection of the new Eq. 1 with the original Eq. 2 is more than the $y$ value for the intersection of the original two lines.
2. You are given the following equation:

$$
\mathrm{Y}=10-3 \mathrm{X}
$$

Suppose the equation shifts such that for every X value, the new Y value is 2 units larger. Given this information, what is the equation of the new line?
a. $Y=4-3 X$
b. $Y=12-3 X$
3. Which of the following questions is an example of normative economics?
a. How much additional revenue will be generated from increasing a tariff on bananas from $\$ 0.10$ per 100 bananas to $\$ 0.20$ per 100 bananas?
b. Should the government increase the tariff on bananas, considering the revenue that will be raised and the people who will be affected by the tariff increase?
4. The production possibility frontier of Friesberg, which produces only ships and tables, is shown below:


As Friesberg produces more ships, the opportunity cost of producing 1 ship in terms of tables is:
a. decreasing
b. increasing
5. $\qquad$ is a branch of economics that studies the behavior of individuals and firms and how these entities make decisions regarding the allocation of scarce resources. $\qquad$ also considers the interactions among these individuals and firms.
a. Microeconomics
b. Macroeconomics
6. $\qquad$ is the study of the behavior of the aggregate economies or economic systems instead of the behavior of individuals, individual firms, or markets. It is concerned primarily with gross national product, the level of unemployment, and inflation.
a. Microeconomics
b. Macroeconomics
7. When a third-year Ph.D. student claims that he has climbed Bascom Hill 637 times, is he talking about a flow measure or a stock measure?
a. Flow measure
b. Stock measure
8. The profit for a firm is given by:

$$
\text { Profit }=\text { Revenue }- \text { Cost }
$$

The monthly revenue for Badger's Dairy Farm is $\$ 50,000$ and the monthly cost is $\$ 30,000$. Suppose the monthly revenue for Badger's Dairy Farm increases by $20 \%$ and, at the same time, the monthly cost for Badger's Dairy Farm increases by $30 \%$. Given this information and holding everything else constant, what will happen to the monthly profit of Badger's Dairy Farm?
a. The monthly profit increases by $5 \%$.
b. The monthly profit decreases by $10 \%$.
9. Suppose that ZARA, a Spanish clothing manufacturer, produces only two products: jackets (J) and pants $(P)$. ZARA has three production alternatives: $(J, P)=(30,0),(20,25)$, and $(0,40)$. In this case, ZARA is faced with $\qquad$ .
a. constant opportunity cost
b. increasing opportunity cost
10. The economy consists of two people: Kumail and Emily. The following equations give Kumail's and Emily's individual demand curves for stuffed pizza where Q is the quantity of stuffed pizza and $P$ is the price per stuffed pizza:

Kumail's demand curve for stuffed pizza: $\mathrm{P}=2-\mathrm{Q}$
Emily's demand curve for stuffed pizza is $P=2-2 Q$
Given this information and holding everything else constant, what is the economy-wide demand function for stuffed pizza?
a. $2 P=4-3 Q$
b. $\mathrm{Q}=3-(3 / 2) \mathrm{P}$
11. Consider the statement:
"In 2016, China produced more motor vehicles than any other country in the world which implies that China has the comparative advantage in producing motor vehicles."
Is this statement true or false?
a. True
b. False

## Part II. Multiple Choice Questions ( 20 questions each worth 3.5 points $=70$ points)

12. Pick the graph that corresponds with the following information: for every 2 unit increase in in the y variable, the x variable decreases by 3 units.
a.


b.

c.

13. Jiro's sushi place makes two types of sashimi: Tuna (T) and Salmon (S). He knows that for every extra Tuna (T) sashimi he makes he must give up making (1/3) Salmon (S) sashimi. He is currently making 7 Tuna (T) sashimi and 9 Salmon (S) sashimi. Given this information and holding everything else constant, which of the following expressions is Jiro's production possibility frontier?
a. $S=-(1 / 3) T+34 / 3$
b. $S=-(1 / 3) T+31 / 3$
c. $S=-3 \mathrm{~T}+34 / 3$
d. $S=-3 T+31 / 3$

## Use the following information to answer the next FOUR (4) questions.

Wisconsin and Minnesota are two economies each producing two goods: cheese (C) and waffles (W). Currently the two economies do not trade with one another. Assume that both economies have linear production possibility frontier (PPF) and that they can produce any combination of C and W that lie on these linear PPFs. The tables below provide the information about each state's production possibilities frontier.

|  | Wisconsin's Production Alternatives |  |  |
| :---: | :---: | :---: | :---: |
| Products | A | B | C |
| Units of Cheese | 0 | 40 | 80 |
| Units of Waffles | 40 | 20 | 0 |


|  | Minnesota's Production Alternatives |  |  |
| :---: | :---: | :---: | :---: |
| Products | D | E | F |
| Units of Cheese | 0 | 30 | 60 |
| Units of Waffles | 90 | 45 | 0 |

14. Wisconsin's opportunity cost for producing an additional unit of waffles is $\qquad$ while Minnesota's opportunity cost for producing an additional unit of cheese is $\qquad$ . Given the information in the tables, Wisconsin should specialize in producing $\qquad$ while Minnesota should specialize in producing $\qquad$ .
a. 0.5 unit of cheese; 2 units of waffle; cheese; waffles
b. 0.5 unit of cheese; 2 units of waffle; waffles; cheese
c. 2 units of cheese; 1.5 units of waffle; cheese; waffles
d. 2 units of cheese; 1.5 units of waffle; waffles; cheese
15. Suppose the economy of Wisconsin tries to produce 20 units of cheese and 30 units of waffles and the economy of Minnesota tries to produce 40 units of cheese and 40 units of waffles. Given this information, which of the following statements is true?
a. The production plan of Wisconsin is not efficient, but feasible.
b. The production plan of Minnesota is efficient.
c. The production plan of Wisconsin is not feasible.
d. The production plan of Minnesota is not feasible.
16. For this question, construct Wisconsin and Minnesota's joint PPF. Please measure cheese (C) on the horizontal axis and waffles (W) on the vertical axis. Which of the following expressions and the corresponding ranges for each segment of the joint PPF are correct?
a. $\mathrm{W}=130-\frac{3}{2} C$ for $0 \leq \mathrm{C} \leq 80$
b. $\mathrm{W}=210-\frac{3}{2} C$ for $80 \leq \mathrm{C} \leq 140$
c. $\mathrm{W}=210-\frac{1}{2} C$ for $0 \leq \mathrm{C} \leq 80$
d. $\mathrm{W}=130-\frac{3}{2} C$ for $80 \leq \mathrm{C} \leq 140$
17. Suppose that 20 units of cheese are traded. Which of the following represents a range of trading prices in terms of waffles that would be acceptable to both Wisconsin and Minnesota? The acceptable range of trading prices for 20 units of cheese would be
a. between 5 and 30 units of waffle.
b. between 10 and 15 units of waffle.
c. between 5 and 15 units of waffle.
d. between 10 and 30 units of waffle.

## Use the following information to answer the next FIVE (5) questions.

Smallworld is a small economy. Its market for beef is characterized by the following demand and supply equations where Q is the quantity of units of beef and P is the price per unit of beef:

Smallworld's Demand for Beef: $Q^{D}=100-2 P$
Smallworld's Supply of Beef: $\mathrm{Q}^{\mathrm{S}}=\mathrm{P}-20$
The world price for beef is $\mathrm{P}^{\mathrm{W}}=\$ 30$ per unit of beef.
18. Suppose Smallworld opens its beef market to international trade. In equilibrium, what is the level of consumer surplus (CS) and producer surplus (PS) in the market for beef in Smallworld?
a. $\mathrm{CS}=\$ 400, \mathrm{PS}=\$ 100$
b. $\mathrm{CS}=\$ 400, \mathrm{PS}=\$ 50$
c. $\mathrm{CS}=\$ 200, \mathrm{PS}=\$ 100$
d. $\mathrm{CS}=\$ 200, \mathrm{PS}=\$ 50$
19. Suppose Smallworld now closes its border and withdraws from trading in the world beef market. What is the new consumer surplus (CS') and producer surplus (PS') in Smallworld's market for beef?
a. $\mathrm{CS}^{\prime}=\$ 200, \mathrm{PS}^{\prime}=\$ 100$
b. $\mathrm{CS}^{\prime}=\$ 200, \mathrm{PS}^{\prime}=\$ 50$
c. $\mathrm{CS}^{\prime}=\$ 100, \mathrm{PS}^{\prime}=\$ 100$
d. $\mathrm{CS}^{\prime}=\$ 100, \mathrm{PS}^{\prime}=\$ 200$
20. What is the Smartworld's deadweight loss (DWL) due to its withdrawal from the world beef market?
a. $\$ 0$
b. $\$ 100$
c. \$150
d. \$200
21. When Smallworld withdraws from the world beef market, economists in Smallworld argue that trade is beneficial and that Smallworld should re-enter the international market for beef. Which of the following statements is true?
a. Smallworld consumers are better off when Smallworld opens up its market for beef.
b. Smallworld producers are better off when Smallworld opens up its market for beef.
c. Both Smallworld consumers and Smallworld producers are better off when Smallworld opens up its market for beef.
d. None of the above statements is true.
22. Suppose Smallworld re-opens its market for beef but, at the same time, introduces a per-unit tariff of $\$ 5$ for each unit of beef imported. What is the deadweight loss (DWL) due to the imposition of this tariff?
a. \$0
b. $\$ 12.50$
c. $\$ 37.50$
d. $\$ 112.50$

## Use the following information to answer the next THREE (3) questions.

In Tomorrowland, a very small closed economy, the supply and demand for Macroeconomics textbooks are given by the following demand and supply equations where Q is the number of textbooks and P is the price per textbook measured in dollars:

Domestic demand in Tomorrowland: $P=200-5 Q$
Domestic supply in Tomorrowland: $P=40+3 Q$
The world price of a Macroeconomics textbook is $\$ 70$.
23. When Tomorrowland's economy is closed, the equilibrium price of a Macroeconomics textbook is $\qquad$ and the equilibrium quantity of Macroeconomics textbooks is $\qquad$ . If Tomorrowland opens this market to trade, the total quantity of imports would be $\qquad$ .
a. \$20; 100 textbooks; 26 textbooks
b. \$100; 20 textbooks; 16 textbooks
c. $\$ 20 ; 100$ textbooks; 16 textbooks
d. \$100; 20 textbooks; 10 textbooks
24. Suppose the government of Tomorrowland decides to open up its Macroeconomics textbook market to trade. Domestic Macroeconomics textbook producers, upset by this new trade policy, lobby President Marco to protect their industry by issuing a number of licenses, each giving the license holder the right to import a limited quantity of Macroeconomics textbooks. Specifically, this import quota limits the total quantity of imports to 8 Macroeconomic textbooks. This import quota policy will raise the domestic price of a Macroeconomics textbook to $\qquad$ .
a. $\$ 75$
b. $\$ 80$
c. $\$ 85$
d. $\$ 90$
25. Given the import quota described in the last question, the license holder revenue is $\qquad$ and the deadweight loss from the imposition of this import quota is $\qquad$ .
a. $\$ 60 ; \$ 120$
b. $\$ 120 ; \$ 60$
c. \$60; \$30
d. $\$ 120 ; \$ 30$

## Use the following information to answer the next TWO (2) questions.

The market for the Nintendo Switch is characterized by the following demand and supply equations where Q is the quantity of Nintendo Switches and P is the price per Nintendo Switch:

Demand Curve for Nintendo Switches: $Q^{D}=20-P$
Supply Curve for Nintendo Switches: $Q^{S}=P-10$
The market for Nintendo Switches is currently in equilibrium.
26. After a successful marketing campaign, people now demand 2 more Nintendo Switches at every price level. Which of the following is true about the new market equilibrium?
a. The new equilibrium quantity of Nintendo switches is 2 units greater than the initial equilibrium quantity.
b. The new equilibrium quantity of Nintendo switches is 1 unit greater than the initial equilibrium quantity.
c. The new equilibrium price for a Nintendo switch is 2 dollars greater than the initial equilibrium price.
d. The new equilibrium price for a Nintendo switch is 2 dollars smaller than the initial equilibrium price.
27. Suppose that the marketing campaign is accompanied by a major production expansion by Nintendo so that at every price level more Nintendo Switches are produced. Which of the following is true about the new equilibrium price?
a. Compared to the initial equilibrium price, the new equilibrium price for a Nintendo switch is higher.
b. Compared to the initial equilibrium price, the new equilibrium price for a Nintendo switch is lower.
c. The new equilibrium price for a Nintendo switch is the same as the initial equilibrium price.
d. All of the above answers are possible.

## Use the following information to answer the next TWO (2) questions.

Suppose in the closed economy of Greensville, the market for croissants is characterized by the following equations, where Q is the quantity of croissants in thousands and P is the price per croissant (in dollars).

Demand Curve for Croissants: $Q^{D}=18-4 P$
Supply Curve for Croissants: $Q^{S}=2 P-6$
28. Suppose the current price of croissants in Greensville is $\$ 3 /$ croissant. Given this information and holding everything else constant, which of the following statements is true?
a. There is a surplus of croissants in Greensville.
b. The market for croissants in Greensville is in equilibrium.
c. There are likely to be long lines to buy croissants in Greensville.
d. Consumer behavior is likely to drive the price of croissants in Greensville down.
29. Suppose instead that the current price of croissants in Greensville is $\$ 4 /$ croissant. Now, suppose the price of muffins (a substitute for croissants) in Greensville rises from $\$ 3 /$ muffin to $\$ 4 /$ muffin. Holding everything else constant, how will the quantity and price of croissants in Greensville change?
a. Both the quantity and price of croissants will increase.
b. Both the quantity and price of croissants will decrease.
c. The quantity of croissants will increase but the price of croissants will decrease.
d. The quantity of croissants will decrease but the price of croissants will increase.

## Use the following information to answer the next TWO (2) questions.

Greenland produces chairs. There are nine firms in all in Greenland that produce these chairs: six of these firms are identical and have supply curves given by the following equation where P is the price per chair and Q is the quantity of chairs:

Individual Supply Curves for a representative firm in this first group of firms: $\mathrm{P}=10+2 \mathrm{Q}$
There are an additional three firms that also produce chairs: these three firms have identical supply curves that are given by the following equation:

Individual Supply Curves for a representative firm in the second group of firms: $P=60+Q$
30. If the price of a chair is $\$ 60$, how many chairs will be produced in all?
a. 12 chairs
b. 100 chairs
c. 125 chairs
d. 150 chairs
31. In this same market for chairs there are five consumers with identical demand curves where each individual's demand curve is given by the following equation:

Individual consumer demand curve: $\mathrm{P}=255-\mathrm{Q}$
Given this information and holding everything else constant, how many chairs does each consumer buy when this market is in equilibrium?
a. 600 chairs
b. 120 chairs
c. 100 chairs
d. 60 chairs

## End of Exam! Thank you!

Work Space:

Work Space:

Work Space:

