Version 1
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DO NOT BEGIN WORKING UNTIL THE PROCTOR TELLS YOU TO DO SO

You have 75 minutes to complete this exam. The exam consists of 14 binary response questions worth 2 points each and 20 multiple choice questions worth 3.5 points each for a total of 98 points. You will receive two points if you accurately and completely provide your name, ID number, discussion section number, version number, and TA name on the scantron sheet AND this exam booklet. Thus, the total number of points on the exam is 100. Answer all questions on the scantron sheet with a #2 pencil. There are 21 printed pages in this exam, including this cover sheet.

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PICK ONLY ONE BEST ANSWER FOR EACH QUESTION.

How to fill in the scantron sheet and other information:
1. Print your last name, first name, and middle initial in the spaces marked "Last Name," "First Name," and "MI." Fill in the corresponding bubbles below.
2. Print your student ID number in the space marked "Identification Number." Fill in the bubbles.
3. Write the number of the discussion section you've been attending under "Special Codes" spaces ABC, and fill in the bubbles. You can find the discussion numbers below on this page.
4. Write the version number of your exam booklet under "Special Codes" space D, and fill in the bubble. The version number is on the top of this page.

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- When you are finished, please get up quietly and bring your scantron sheet and this exam booklet to the place indicated by the proctors.

Discussion Sections (Sorted by Time):

<table>
<thead>
<tr>
<th>Section Number</th>
<th>Time</th>
<th>Room</th>
<th>TA</th>
</tr>
</thead>
<tbody>
<tr>
<td>DIS 335</td>
<td>R 4:35-5:25PM</td>
<td>6310 Sewell Social Sciences</td>
<td>Moshi</td>
</tr>
<tr>
<td>DIS 347</td>
<td>R 4:35-5:25PM</td>
<td>6222 Sewell Social Sciences</td>
<td>Tom</td>
</tr>
<tr>
<td>DIS 346</td>
<td>F 8:50-9:40AM</td>
<td>1407 Sterling Hall</td>
<td>Tom</td>
</tr>
<tr>
<td>DIS 332</td>
<td>F 8:50-9:40AM</td>
<td>120 Ingraham Hall</td>
<td>Ye</td>
</tr>
<tr>
<td>DIS 330</td>
<td>F 8:50-9:40AM</td>
<td>1327 Sterling Hall</td>
<td>Fu</td>
</tr>
<tr>
<td>DIS 345</td>
<td>F 9:55-10:45AM</td>
<td>395 Van Hise Hall</td>
<td>Fu</td>
</tr>
<tr>
<td>DIS 342</td>
<td>F 9:55-10:45AM</td>
<td>490 Van Hise Hall</td>
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<tr>
<td>DIS 343</td>
<td>F 11:00-11:50AM</td>
<td>B333 Van Vleck Hall</td>
<td>Fu</td>
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<td>DIS 336</td>
<td>F 11:00-11:50AM</td>
<td>B329 Van Vleck Hall</td>
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<td>F 12:05-12:55PM</td>
<td>1327 Sterling Hall</td>
<td>Gary</td>
</tr>
<tr>
<td>DIS 333</td>
<td>F 1:20-2:10PM</td>
<td>138 Witte Hall</td>
<td>Gary</td>
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<td>DIS 334</td>
<td>F 1:20-2:10PM</td>
<td>49 Sellery Hall</td>
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<td>DIS 337</td>
<td>F 2:25-3:15PM</td>
<td>138 Witte Hall</td>
<td>Gary</td>
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<td>DIS 340</td>
<td>F 2:25-3:15PM</td>
<td>126 Chadbourne Hall</td>
<td>Moshi</td>
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<td>DIS 331</td>
<td>F 3:30-4:20PM</td>
<td>5322 Sewell Social Sciences</td>
<td>Gary</td>
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(This page is intentionally left blank as an extra work sheet.)
DO NOT DETACH THIS SHEET FROM THIS EXAM BOOKLET!
I, ____________________________________________, agree to neither give nor receive any help on this exam from others. I understand that the use of a calculator or communication device on this exam is academic misconduct. I also understand that providing answers to questions on this exam to other students is academic misconduct as is taking or receiving answers to questions on this exam from other students. Thus, I will cover my answers and not expose my answers to other students. It is important to me to be a person of integrity and that means ALL ANSWERS on this exam are my answers. Any violation of these guidelines will result in a penalty of at least receiving a zero on this exam.

Signed ____________________________________________

BINARY CHOICE QUESTIONS (14 QUESTIONS WORTH 2 POINTS EACH)

1. Consider the market for Idaho potatoes. The supply is very inelastic in the short run since farmers in Idaho cannot increase or decrease the supply of potatoes in the fall since the supply depends on how many seed potatoes they put in the ground in March. The demand for Idaho potatoes is relative elastic as consumers have alternative options like potatoes from Washington State. Given this information, if the government levies an excise tax on Idaho potato farmers, who will bear more of the economic tax burden?

   a. Potato farmers in Idaho
   b. Consumers of Idaho potatoes

2. Juan plans to spend $150 on Chelsea Heritage soccer balls and Jose Mourinho posters as Thanksgiving gifts to his wife. The price of one Chelsea Heritage soccer ball is $25 and the price of one Jose Mourinho poster is $12. Suppose the price of Chelsea Heritage soccer balls and Jose Mourinho posters decrease by 25% respectively. At the same time, Juan’s budget for Thanksgiving gifts to his wife increases by 50%. As a result, Juan’s budget constraint makes a

   a. parallel shift to the right of his initial budget line
   b. parallel shift to the left of his initial budget line

   \[ m = \text{slope} = \frac{p_{\text{soccer balls}}}{p_{\text{poster}}} = \frac{25}{12} \]
   \[ m' = \text{slope}' = \frac{p'_{\text{soccer balls}}}{p'_{\text{poster}}} = \frac{-25(-0.25)}{12(0.75)} = \frac{-25}{12} \]

   slope \( BL_2 \) = slope \( BL_1 \)
3. Suppose Trimelchio has a demand curve for peahen eggs as follows where \( P \) is the price per peahen egg and \( Q \) is the quantity of peahen eggs:

\[ P = 100 - 10Q \]

If the price of a peahen egg is $25, is Trimelchio's demand for peahen eggs relatively elastic or inelastic?

a. Inelastic  
b. Elastic

4. Mexico exports Crude Petroleum to the rest of the world. If international trade were banned, the price of Crude Petroleum in Mexico would be lower than the world price of Crude Petroleum, and Mexican domestic consumers

a. higher than; would be worse off  
b. lower than; would be better off

5. If goods \( x \) and \( y \) have negative cross price elasticities of demand, how do goods \( x \) and \( y \) relate to one another?

a. They are complements.  
b. They are substitutes.

6. Bob gets 10 utils of benefit from consumption of 1 apple and 20 utils from consumption of 1 banana. If we conclude Bob is twice as well off consuming 1 banana than he is consuming 1 apple, we must be assuming Bob's utility map is measured using

a. Cardinal utility.  
b. Ordinal utility.

7. True or False: if the average cost function is downward sloping for a certain range of quantities, then the marginal cost curve must be downward sloping over that range of quantities.

a. True  
b. False
8. You have been given information about the cost of a typical consumption basket in the years 1990, 2000, and 2010 in Japan. The currency used in Japan are yen. The cost of the basket in Japan went down between 1990 and 2000 and also went down between 2000 and 2010. Then if we use 2000 as the base year,

a. Real prices (in year 2000 yen) in 1990 will be lower than nominal prices in 1990.
b. Real prices (in year 2000 yen) in 1990 will be higher than nominal prices in 1990.

\[
\text{real price} = \frac{\text{nominal price}}{\text{index}} \Rightarrow \text{real price} = \frac{x_{1990}}{120} \left(\frac{100}{x_{2000}}\right)
\]

9. If the demand curve of a good is perfectly inelastic, and an excise tax is placed on it, which of the following is true?

a. Consumer Tax Incidence = $0
b. Producer Tax Incidence = $0

10. In the following graph, each of the four straight lines represents a budget constraint under different prices and/or income levels. Each of the budget lines has a point A, B, C, or D on it. These points represent Tom’s utility maximizing choice for the given budget line.

For which good is Tom’s income elasticity positive?

a. Good x
b. Good y

\[
\xi = \frac{\Delta Q_x}{\Delta I} \quad \xi = \frac{\Delta Q_y}{\Delta I}
\]

- Need to compare $\frac{\Delta I}{\Delta I}$
- Do compare $\frac{\Delta I}{\Delta I}
- Slope just different
- Income
- $x$ from $B_L$ to $B_0$ = same
- $y$ from $y_1$ to $y_2$ = as income $I$, $\xi_i$ is normal $\Rightarrow \xi_i > 0$
11. Which of the following statements is not an assumption of perfect competition?

a. The market price is affected when a single firm in the market changes its market strategy. This is NOT an assumption.

b. The number of firms in the market is very large. This is an assumption.

12. The following two tables show income data for chemists, but one of the tables has a problem. Which table must be incorrect?

<table>
<thead>
<tr>
<th>Table A</th>
<th>10th Percentile Income</th>
<th>Median Income</th>
<th>90th Percentile Income</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chemist</td>
<td>$45,000</td>
<td>$49,000</td>
<td>$91,000</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Table B</th>
<th>10th Percentile Income</th>
<th>Median Income</th>
<th>90th Percentile Income</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chemist</td>
<td>$104,000</td>
<td>$94,000</td>
<td>$56,000</td>
</tr>
</tbody>
</table>

- a. Table A
- b. Table B

13. Suppose in an open market, the nation of Someplace would import 50 widgets. Suppose the government of Someplace is considering imposing an import quota in this market: the government would like to impose an import quota of either 10 imports or 20 imports. The government of Someplace plans to choose the import quota that results in the smaller deadweight loss holding everything else constant. Should the government impose an import quota of 10 units or an import quota of 20 units given this goal?

- a. The government of Someplace should impose the import quota of 10 imports.
- b. The government of Someplace should impose the import quota of 20 imports.

14. Country X only produces two goods: 100 guns and 200 roses each year. In 2000, the price of each gun was $5, and the price of each rose was $1. In 2010, the prices of guns and roses were $4.5 and $3.5 respectively. If average prices in Country X as measured by the CPI increased 20% from 2000 to 2010, then the real value of the Country X's production of 100 guns and 200 roses has ________ from 2000 to 2010.

- a. Increased
- b. Decreased
MULTIPLE CHOICE QUESTIONS (20 QUESTIONS WORTH 3.5 POINTS EACH)

Use the following information to answer the next Three (3) questions:

Suppose the market demand for Cabernet Sauvignon (a type of red wine) from Napa Valley, California is given by the following equations where \( P \) is the price per bottle of wine and \( Q \) is the quantity of bottles of wine:

Demand: \( P = 300 - Q \)
Supply: \( P = (1/2)Q \)

In this market, suppose the government is going to implement an excise tax. Suppose the goal of the government with this excise tax is to limit consumption of Cabernet Sauvignon to 190 bottles of wine.

15. How big will the excise tax per bottle need to be in order for the government to reach this consumption goal?
   
   a. $10 per bottle
   b. $15 per bottle
   c. $20 per bottle
   d. $25 per bottle

16. Given the above information, what is the reduction in producer surplus due to the imposition of this excise tax?

   a. $925
   b. $950
   c. $975
   d. $1000

17. What is the deadweight loss caused by the imposition of this excise tax?

   a. $60
   b. $65
   c. $70
   d. $75
18. Which of the following effects occur with import tariffs, but not with excise taxes? Assume that any demand curve or supply curve in this question follows the Law of Demand or the Law of Supply, respectively.

a. The reallocation of some production to less efficient producers. 
   - [ ]
   - [X] Both have this result

b. A reduction in consumer surplus resulting from higher domestic prices. 
   - [ ]
   - [X] Both have this result

c. The collection of government revenue. 
   - [ ]
   - [X] Both have this result

d. A change in the quantity of goods sold. 
   - [ ]
   - [X] Both have this result

Use the following information to answer the next Two (2) questions:

Fu Chan is a poor graduate student. She earns a stipend of only $1500 every month out of which she has to spend $900 on housing. She plans to spend the rest of her stipend on dining. If she only dines in Liz Waters or Gordon Commons and spends all of her remaining stipend, then she can have either 120 meals in Liz Waters or 75 meals in Gordon Commons, respectively. Assume that the price of a meal in Liz Waters is constant and that the price of a meal in Gordon Commons is also constant.

19. Given the above information, what is the price of one meal in Gordon Commons?
   a. $5
   b. $7
   c. $8
   d. $10

20. If Fu’s utility function is given by $U = L + \frac{5}{3}G$ where L stands for meals in Liz Waters and G stands for meals in Gordon Commons, which of the following affordable bundles (L, G) will maximize her utility?
   a. (L = 20, G = 50)
   b. (L = 120, G = 0)
   c. (L = 40, G = 50)
   d. (L = 0, G = 75)
21. Suppose you are a producer of some good trying to determine whether to raise the price of your good. You know that at the current price, demand is *inelastic*. Which of the following is an accurate description of the price and quantity effects to your revenue if you raise the price?

a. Both the price effect and the quantity effect are positive.

b. Both the price effect and the quantity effect are negative.

c. The price effect is negative and the quantity effect is positive.

d. The price effect is positive and the quantity effect is negative.

22. Given the following total cost equation, what is the fixed cost for the firm?

\[ TC = \left( Q + \frac{1}{Q^2} + \frac{4}{Q^3} + 5 \right) Q^3 \]

\[ TC = Q^4 + \frac{Q^3}{Q^2} + \frac{4Q^3}{Q^3} + 5Q^3 \]

\[ TC = Q^4 + Q + 4 + 5Q^3 \]

**Use the following information for the next Two (2) questions:**

This table shows a list of movies, the year that they were released, and their nominal total revenue in that year's dollars.

<table>
<thead>
<tr>
<th>Movie Title</th>
<th>Year</th>
<th>Nominal Total Revenue (in million $)</th>
</tr>
</thead>
<tbody>
<tr>
<td><em>The Smell of Music</em></td>
<td>1980</td>
<td>200</td>
</tr>
<tr>
<td><em>The Godmother</em></td>
<td>1990</td>
<td>240</td>
</tr>
<tr>
<td><em>Jack Potter and Gluttonous Hallows</em></td>
<td>2000</td>
<td>300</td>
</tr>
<tr>
<td><em>Copper Man 3</em></td>
<td>2010</td>
<td>320</td>
</tr>
</tbody>
</table>

Suppose that the price level increased by 20 percent every decade (10 years).

- \[ CPI_{1960} = \frac{100}{100} = 1 \]
- \[ CPI_{1990} = \frac{120}{100} = 1.2 \]
- \[ CPI_{2000} = \frac{144}{120} = 1.2 \]
- \[ CPI_{2010} = \frac{172.8}{144} = 1.2 \]
23. Suppose Professor Kelly bought a videotape of the movie "The Smell of Music" in 1980 for $10. In 1990, she sold this videotape for $30. What is the percentage change in the videotape's real price (using 1980 as the base year)?

- a. 100%
- b. 150%
- c. 200%
- d. 250%

\[ \% \Delta \text{ in real price} = \left( \frac{30 - 10}{10} \right) \times 100\% = 100\% \]

24. After adjusting for inflation, which of the four movies listed had the highest total revenue in real dollars?

- a. *The Smell of Music*
- b. *The Godmother*
- c. *Jack Potter and Gluttonous Hallows*
- d. *Copper Man 3*

25. Based on the following cost curve graph, what are fixed costs?

- a. $2
- b. $4
- c. $16
- d. $32

\[ \text{AFC when } Q = 8 \]
\[ \text{AFC} = \frac{\$8}{\text{unit}} - \frac{\$6}{\text{unit}} \]
\[ \text{AFC} = \frac{\$2}{\text{unit}} \]

\[ \text{FC} = \text{AFC} \cdot Q \]
\[ = \left( \frac{\$2}{\text{unit}} \right) (8 \text{ units}) \]
\[ = \$16 \]
Use the following information for the next Two (2) questions:

Consider a small economy where the domestic demand and domestic supply curves for some good are given by the following equations where P is the price per unit of the good and Q is the number of units of the good.

Domestic Demand: \( P = 20 - Q \) for \( 0 \leq Q \leq 20 \)
Domestic Supply: \( P = 2Q + 5 \) for \( Q \geq 0 \)

You also know that the world price of this good is \$9.

26. Holding everything else constant, if the government of this small economy institutes a tariff of \$2 per unit, what will be the government revenue in this small economy from this policy?

a. \$6
b. \$12
C. \$18
d. \$22

27. Suppose the government increases the tariff to \$7 per unit imported. Compared to the \$2 tariff, what is the change in total surplus in this small economy? (When calculating total surplus, remember to include the surplus the domestic consumer gets, the surplus the domestic producer gets, and any revenue the government earns.)

a. No change
b. \$12
c. \$24
d. \$40.50

28. If the U.S. government imposes a stricter quota policy (fewer quota licenses are granted) on imported cars, which of the following statements is FALSE?

a. The direction of the change in government revenue from selling the quota licenses is uncertain.
b. The direction of the change in deadweight loss caused by the stricter quota policy is uncertain.
c. The quantity of imported cars decreases.
d. The equilibrium price for cars in the U.S. increases with the stricter quota policy.
29. The following cost curve graph is for a representative firm in a perfectly competitive industry:

Price or Cost per unit ($)  
Marginal Cost  
Average Total Cost  
Average Variable Cost  
Q=Output

If the current market price for the good is $17, which of the following statements about the long run is true?

- a. More firms will enter this industry, which will lead to an increase in the market supply of the good and a fall in the equilibrium price of the good.
- b. More firms will enter this industry, which will eventually lead to a rise in the equilibrium price of the good. (X)
- c. Some firms will exit this industry, leading to a decrease in the market supply of the good and a rise in the equilibrium price of the good.
- d. Some firms will exit this industry, which will eventually lead to a fall in the equilibrium price of the good.

\[ P = 17 \quad TR > TC \Rightarrow \text{firm earning } \pi \]

in LR expected entry of firms \( S_1 \) to \( S_2 \) in MC.

\[ P_1 = 17, \quad P_2 < 17 \]

Pe is until \( P_e = \min \text{ATC} \) and firms earn \( \Delta \text{cost} \).
30. Book printers are businesses that produce books. Suppose the market for book printers producing Paul Krugman’s textbook is perfectly competitive. You are given the following information:

- Average Total Cost for each printer is minimized at $100 per book. \( \min ATC = \$100 \)
- The marginal cost for each printer is given by the equation \( MC = 2q \)
- The market demand for these textbooks is perfectly inelastic at \( Q = 5000 \)

Given this information and holding everything else constant, how many printers will be in this market in the long run?

a. 100 printers
b. 250 printers
c. 500 printers
d. 1000 printers

31. Suppose we live in a world with only two goods – consumption and leisure – where any time not spent at leisure is spent working at wage \( w \) per hour. Thus, at the extremes, you can consume 24 hours of leisure in one day or 24\( w \) dollars of consumption. A graph of the budget line is provided below for clarification.
Suppose now that the government implements a *progressive* income tax. That is, the higher your total (not hourly) income, the higher the tax you pay on each additional dollar you earn. Which of the four graphs below could illustrate your budget line with this tax? (The dashed line is the original budget curve, provided for comparison.)

**Graph A**
- Consumption per day $24/W
- Budget Line
- 24 hours leisure per day

**Graph B**
- Consumption per day $24/W
- Budget Line
- 24 hours leisure per day

**Graph C**
- Consumption per day $24/W
- Budget Line
- 24 hours leisure per day

**Graph D**
- Consumption per day $24/W
- Budget Line
- 24 hours leisure per day

a. Graph A  
b. Graph B  
c. Graph C  
d. Graph D
32. Suppose Sally lives in a universe where Left Shoes and Right Shoes are sold separately, but are still perfect complements. The price of Right Shoes is \( R \), and the price of Left Shoes is \( L1 \). Sally's income is \( W \). Suppose now the price of Left Shoes decreases to \( L2 \). A graph of the Indifference Curves and Budget Lines is provided below for clarity.

![Graph showing the effect of a price decrease on the consumption of Left Shoes]

Notice, when the price of Left Shoes decreases, consumption of both Left and Right Shoes increases from A units to B units.

What can we say about the income and substitution effects on Left Shoes?

a. Both the Income and the Substitution effects are positive. [X]
   b. The Income effect is zero and the Substitution effect is positive. [X]
   c. The Income effect is positive and the Substitution effect is zero.
   d. Both the Income and the Substitution effects are zero.

\[ A \rightarrow C : \text{sub effect} = 0 \text{ from } A \rightarrow \beta \text{ in left shoe } \]
\[ C \rightarrow \beta : \text{income effect} = \text{so from } A \rightarrow \beta \text{ in left shoe } \]

\[ \text{Due to left shoe L} \]
Use the following information to answer the next Two (2) questions.

Assume that the market for smoothies on Library Mall is perfectly competitive. Each smoothie cart on Library Mall has the same total cost function curve and marginal cost curves. These cost curves are given by the following equations where q is the number of smoothies:
- Total Cost Curve for Representative Smoothie Cart: TC = q^3 + 2
- Marginal Cost Curve for Representative Smoothie Cart: MC = 3q^2

33. The break-even price of a smoothie is ... and the shut-down price of a smoothie is ...
   a. $1, $0
   b. $1, $3
   c. $3, $2
   d. $3, $0

34. Suppose now that the market demand for smoothies is given by the following equation where Q is the market quantity of smoothies and P is the price per smoothie:

   Market Demand Curve: Q = 100 - 2P

How many smoothies are supplied when this market is in long run equilibrium? Assume that all of the above information is still true and that everything has been held constant.
   a. 100 smoothies
   b. 94 smoothies
   c. 98 smoothies
   d. 96 smoothies
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