

# Lecture 5: Equilibrium Search

Economics 712, Fall 2014

## 1 Setup

Pissarides (1985) model, later modified by Mortensen-Pissarides (1994)

Continuous time, constant interest rate  $r$ .

Continuum  $L$  of identical workers, risk neutral preferences:

$$\int_0^\infty e^{-rt} x_t dt$$

Endogenous number of firms, each with one job. Competitive producer of final good at price  $p$ .

Firms post vacancies, cost  $c$  per unit time,  $pc$  relative to output

$uL$  unemployed,  $vL$  vacant jobs,  $fL$  jobs filled, related by matching function  $m$ :

$$fL = m(uL, vL)$$

Assume  $m$  increasing, concave, and has constant returns to scale, so  $f = m(u, v)$ .

Define  $\theta = v/u$  then

$$q(\theta) = m(u/v, 1) = m(1/\theta, 1)$$

(Poisson) Rate at which vacant jobs are filled. Mean duration of vacancy  $= 1/q(\theta)$ .

$\theta q(\theta)$  is rate at which unemployed workers find job, unemployment duration  $1/(\theta q(\theta))$ .

Properties:

$$q'(\theta) \leq 0$$

$$\frac{q'(\theta)\theta}{q(\theta)} \in [-1, 0]$$

Job creation when firm and worker meet, agree on wage. Jobs created:

$$fL = Lm(u, v) = Lvm(u/v, 1) = Lu\theta q(\theta)$$

Creation rate:

$$\frac{u\theta q(\theta)}{1 - u}$$

Jobs destroyed at exogenous Poisson rate  $s$ . Total job destruction:  $s(1 - u)L$ .

Evolution of unemployment:

$$\dot{u} = s(1 - u) - u\theta q(\theta)$$

steady state:

$$u = \frac{s}{s + \theta q(\theta)}$$

## 2 Firm Decision

Wage  $w$ , hours fixed at 1, either party can freely break contract.

$J$  value of filled job,  $V$  value of vacant job.

$$rV = -pc + q(\theta)(J - V)$$

$$rJ = p - w - sJ$$

So we have:

$$J = \frac{p - w}{r + s}$$

Free entry of firms means  $V = 0$ . So we also have:

$$J = \frac{pc}{q(\theta)}$$

Equating gives the job creation condition:

$$p - w - (r + s) \frac{pc}{q(\theta)} = 0$$

### 3 Workers' Decisions

Now no longer a distribution of offers, no reason to turn down wage as long as  $W > U$ .

Value of unemployed:

$$rU = z + \theta q(\theta)(W - U)$$

Value of employed:

$$rW = w + s(U - W(w))$$

We can solve:

$$W(w) = \frac{w}{r + s} + \frac{s}{r + s}U, \quad W'(w) = \frac{1}{r + s}$$

Use expression for  $W$ , solve for  $(W, U)$  explicitly:

$$\begin{aligned} U &= \frac{sz + \theta q(\theta)w + rz}{r^2 + r\theta q(\theta) + sr} \\ W &= \frac{sz + \theta q(\theta)w + rw}{r^2 + r\theta q(\theta) + sr} \end{aligned}$$

So  $W > U \Leftrightarrow w > z$ .

## 4 Wage Determination

Solve for wages by Nash bargaining solution:

$$w = \arg \max_{\hat{w}} (W(\hat{w}) - U)^\beta (J(\hat{w}) - V)^{1-\beta}$$

Optimality condition:

$$\beta \frac{W'(w)}{W - U} = -(1 - \beta) \frac{J'(w)}{J - V}$$

Simplify:

$$W = U + \beta(W - U + J)$$

Use expression for  $J$ :

$$W - U = \frac{\beta}{1 - \beta} \frac{pc}{q(\theta)}$$

Also can solve to show:

$$w = rU + \beta(p - rU)$$

Finally, can derive the wage equation:

$$w = (1 - \beta)z + \beta(p + \theta pc)$$

## 5 Steady State Unemployment

Three key equations:

$$w = (1 - \beta)z + \beta(p + \theta pc)$$

$$p - w - (r + s) \frac{pc}{q(\theta)} = 0$$

$$u = \frac{s}{s + \theta q(\theta)}$$

Combine first two to determine steady state  $\theta$ :

$$(1 - \beta)(p - z) - \frac{r + s + \beta\theta q(\theta)}{q(\theta)}pc = 0$$

Then Beveridge curve determines steady state  $u$  given  $\theta$ .