

## Answer Key Homework 2

**(I)** Consider two identical firms (Firm 1 and Firm 2) that produce an homogenous product. The demand for their product is :

$$P = 200 - Q, \quad \text{where } Q = q_1 + q_2.$$

Each firm has a cost function:  $C(q_i) = 20 q_i$  ( i.e. the  $Mc_i$  is 20 and there are no fixed costs)

(1) Calculate the Stakelberg equilibrium assuming that Firm 1 is the Leader and Firm 2 the Follower (i.e. calculate the SPNE assuming that Firm 1 moves first).

**(a) Step 1: calculate the reaction function for firm 2.**

**Done in another problem:**

$$(*) \quad q_2 = (180 - q_1) / 2 .$$

**(b) Step 2 : calculate the profit maximizing  $q_1$  assuming that firm 2 will behave according to its reaction function.**

**Choose  $q_1$  to maximize  $\Pi_1(q_1, q_2)$  assuming  $q_2$  is given in equation (\*):**

$$\Pi_1(q_1) = [200 - q_1 - ((180 - q_1) / 2)] q_1 - 20 q_1 = [180 - q_1 - ((180 - q_1) / 2)] q_1 .$$

**Setting the first derivative equal to zero :**

$$d \Pi_1 ( ) / d q_1 = (180 / 2) - 2q_1 + q_1 = 0 \text{ then :}$$

$$q_1 = 90, q_2 = 45, p = 65 ,$$

$$\Pi_1 = 4050$$

$$\Pi_2 = 2025$$

## **(II) Differentiated Products**

Two firms compete by choosing price. Their demand functions are:

$$q_1 = 20 - p_1 + p_2$$

$$q_2 = 20 - p_2 + p_1,$$

where  $p_1$  and  $p_2$  are the prices charged by each firm, and  $q_1$  and  $q_2$  the resulting quantities demanded. Marginal costs are zero.

Suppose the two firms set their prices at the same time. Find the resulting Nash Equilibrium in prices. Calculate prices, quantities and profits for each firm.

To calculate the reaction function for firm  $i$  we maximize:

$$\Pi_i = p_i q_i = p_i [20 - p_i + p_j]$$

with respect to  $p_i$ , assuming  $p_j$  is a constant.

Reaction Functions:  $p_i = (20 + p_j) / 2$  for  $i, j = 1, 2$

NE in prices:  $p_1 = p_2 = 20$

Quantities produced at NE prices:  $q_1 = q_2 = 20$

Profits: 400 for each firm.

**(III)** Consider two firms (Firm 1 and Firm 2) from two different countries (Country 1 and Country 2) that produce a homogeneous product for export to a third country.

Marginal costs are zero for both firms and the demand for their product is :

$$p = 120 - q_1 - q_2$$

Firms behave as Cournot duopolists choosing output simultaneously. Suppose that countries can give their firms an export subsidy of  $s_1$  and  $s_2$  dollars per unit respectively before both firms choose their output.

In other words, countries and firms are engaged in a sequential game. In stage 1, countries choose simultaneously their subsidy levels in order to maximize social welfare. In stage 2, after the subsidy choices are known, both firms choose their output level simultaneously.

**Calculate the subsidy levels** that countries will choose at the SPNE (you are calculating the Nash Equilibrium subsidy levels).

**Step 1:** calculate NE in outputs in stage 2 for any subsidy pair.

**To calculate the reaction function for firm i we maximize:**

$$\Pi_i = (p_i - Mc_i)q_i = (120 - Mc_i - q_i - q_j) q_i$$

**with respect to  $q_i$ , assuming  $q_j$  is a constant.**

**Setting the partial derivative equal to zero for i and j, solving the two equations and replacing  $Mc_i$  for  $(-s_i)$  we obtain:**

$$q_1 = (1/3) [120 + 2s_1 - s_2]$$

$$q_2 = (1/3) [120 + 2s_2 - s_1]$$

$$p = (1/3) [120 - s_1 - s_2]$$

**Step 2:** calculate the NE in subsidies assuming countries maximize welfare. To calculate the reaction function for country i we maximize:

$$W_i = (p_i - Mc_i)q_i - s_i q_i = p_i q_i + s_i q_i - s_i q_i = p_i q_i =$$

$$= (1/3) (120 - s_i - s_j)(1/3) (120 + 2s_i - s_j)$$

**with respect to  $s_i$ , assuming  $s_j$  is a constant.**

**Setting the partial derivative equal to zero for i and j we get the reaction functions:**

$$s_1 = (120 - s_2)/4, \quad s_2 = (120 - s_1)/4$$

**and solving the two equations we obtain the NE is subsidies:**

$$s_1 = s_2 = 24$$