

**Amit Gandhi**

<http://www.ssc.wisc.edu/~agandhi>

Department of Economics  
University of Wisconsin-Madison  
1180 Observatory Drive  
Madison, WI 53706-1393

Phone: (608) 262-0488  
Fax: (608) 262-2033

[agandhi@ssc.wisc.edu](mailto:agandhi@ssc.wisc.edu)

**Education**

Ph.D., Economics, University of Chicago, 2007  
M.B.A., University of Chicago, 2007  
B.S., Mathematics, University of Michigan at Ann-Arbor, 1999

**Employment**

Assistant Professor, University of Wisconsin-Madison, 2007-present  
  
Post-doctoral Research Fellow, Center for Communication Law and Policy at the University of Southern California and California Institute of Technology, 2006-2007  
  
Visiting Instructor, Owen Graduate School of Business, Vanderbilt University, Fall 2005  
  
Consultant, Federal Trade Commission, Bureau of Economics, Summer 2004

**Research Interests**

Primary fields: Industrial Organization, Microeconomic Theory, Applied Econometrics

**Awards and Grants**

Stuart W. McCroskey Fellow in Economics, University of Wisconsin-Madison, 2007-2009  
National Science Foundation Grant for “Identifying Heterogeneity in Economic Choice Models” (with Jeremy Fox)

**Publications**

“Identifying Risk Preferences from Discrete Choices” (with PA Chiappori, B Salanie, and F Salanie), *American Economic Review P&P*, June 2009

“Post Merger Product Repositioning” (with Luke Froeb), *Journal of Industrial Economics*,

**Submitted and Working Papers**

“Identifying Heterogeneity in Economic Choice Models” (with Jeremy Fox), submitted to *Econometrica*

“Inverting Demand Systems”, submitted to *Econometrica*

“Can Preference Heterogeneity Explain Market Anomalies: The Case of the Favorite-Longshot Bias”

“You Are What You Bet: Eliciting Risk Attitudes from Racetrack Betting” (with P.A. Chiappori, Bernard Salanie, and Francois Salanie)

“Nonparametric Methods for Ascending Auctions with Unobserved Heterogeneity and Endogenous Entry: An Empirical Study of Business to Business Procurement” (with Dan Quint)

“Identifying Industry Markups and Aggregate Productivity from Plant Level Data” (with Salvador Navarro and David Rivers).

“Identifying Selection Models with Unobserved Heterogeneity: Why Do Consumers Carry Debt on their Credit Cards?” (with Jeremy Fox and JF Houde).

“Cheap Sex : Explaining the Rise of Sex and Violence on Broadcast Television” (with Matt Spitzer and Simon Wilkie)

“Econometric Models in Industrial Organization”, invited entry for the *New Palgrave Dictionary*

### **Teaching Experience**

University of Wisconsin-Madison

Industrial Organization (Ph.D.); Principles of Microeconomics (undergraduate)

University of Chicago

TA: Econometrics (Ph.D.); Microeconomics, Industrial Organization, Statistics (MBA)

Vanderbilt University

Instructor: Advanced Microeconomics (MBA);

### **Seminar Presentations**

(2006-2007) University of Chicago, UCLA, Yale, Boston University, University of Southern California, University of Virginia, University of Pennsylvania (Wharton), Georgetown, University of Wisconsin-Madison

(2007-2008) Columbia University

(2008-2009) New York University (Economics Dept), University College London, Toulouse School of Economics, University of Minnesota

(2009-1010) University of Michigan (confirmed), MIT (confirmed)

### **Invited Conference Presentations and Discussions**

NSF/CEME Decentralization Conference, New Orleans, LA, April 2008

World Congress on Economic Accounts and Economic Performance Measures, Washington DC, May 2008

Cowles Foundation Conference on Identification of Economic Models, Yale University, June 2008

Cowles Foundation Conference on Structural Microeconomics, Yale University, June 2008

2<sup>nd</sup> Annual “Center on Auctions, Procurement, and Competition Policy” Conference, Penn State, March 2009

Stanford Institute for Theoretical Economics (SITE), Stanford University, June 2009

**Other Conference Presentations and Participation**

Second Workshop on Prediction Markets, Conference on Electronic Commerce, San Diego  
Summer 2007

North American Summer Meetings of the Econometric Society, Duke University, August 2007

Conference on Empirical Legal Studies, New York University, November 2007

Society for Economic Dynamics, Boston, MA, Summer 2008

NBER IO Sumer Program (Summer 2007, Summer 2008)

International Industrial Organization Conference (Spring 2007, Spring 2008)

**Referee Activity**

*Econometrica, Journal of Political Economy, Quantitative Economics, AEJ Journal:  
Microeconomics Journal, Journal of Applied Econometrics, B.E. Journal of Economics. National  
Science Foundation*