

Intermediate Social Psychology II
(FOR GRADUATE STUDENTS)

This is an intensive lecture and discussion course surveying social psychology with an emphasis on the interrelations of individuals, groups and society. It is intended for graduate students with some background in social psychology who desire a more in-depth exposure to the major issues in the field.

The topics to be covered include: social structure and personality, including roles, gender roles, occupational roles, social networks, and alienation; small groups, including interdependence, cohesion, influence, and performance; collective behavior, social movements; and cross-cultural social psychology. Throughout the course, the emphasis is on processes of social interaction.

I have assigned several hours of reading per week. Lectures and discussions will be based on the assumption that the required readings have been done first. Where possible, readings within each subsection should be read in the order listed in the syllabus. Additional readings are recommended for delving deeper into a topic and preparing for prelims. All required readings are on electronic reserve except the readings in the required book. Readings can be accessed on line or through the Social Science Reference room, 8432 Sewell Social Science.

Class time will be about equally divided between lecture and discussion. Each student will be asked to submit questions based on assigned readings. These questions will provide a starting point for the weekly discussions.

Enough copies of the following books have been ordered so that each person in the class can purchase one. It is strongly recommended that you do so, or that you arrange to buy it jointly with one other person.

REQUIRED BOOKS:

DeLamater, J, (Ed.), *Handbook of Social Psychology*. New York, NY: Kluwer Academic/Plenum Publishers, 2003.

Farr, R.M. *The Roots of Modern Social Psychology*. Oxford, UK: Blackwell. 1996.

RECOMMENDED BOOK:

Burke, Peter. (Ed.) (2006). *Contemporary Social Psychological Theories*. Palo Alto, CA: Stanford University Press.

READING ASSIGNMENTS

Week of January 25: History, paradigms

Required:

Farr, R.M. *The Roots of Modern Social Psychology*. Oxford, UK: Blackwell. 1996.
(All).

O'Brien, J. Symbolic interactionism: A perspective for understanding self and social interaction. *The Production of Reality* (4th ed.). Thousand Oaks, CA: Pine Forge Press, 2006: 44-62.

Gergen, K.J. On the very idea of social psychology. *Social Psychology Quarterly*, 2008, 71: 331-337.

Recommended:

Allport, G.W., The historical background of modern social psychology. In Lindzey, G. & Aronson, E. (Eds.), *Handbook of Social Psychology*, Vol. 1. (3rd Ed.) New York: Random House, 1985: 1-46.

Jones, E. E. Major developments in social psychology during the past five decades. In Gilbert, D. T., Fiske, S. E., & Lindzey, G. (Eds.), *Handbook of Social Psychology* (4th ed.), Vol. I. Boston, MA: McGraw-Hill, 1998: 3-57.

SOCIAL STRUCTURE AND PERSONALITY

The Question of Fit, or Where'd you learn that?

Week of February 1: Roles

Required:

McLeod, J.D., & Lively, K. J. Social structure and personality. In DeLamater, J. (Ed.), *Handbook of Social Psychology*. New York, NY: Kluwer-Plenum, 2003, 77-102.

Stets, J. Identity theory. In Burke, P. (Ed), *Contemporary Social Psychological Theories*. Palo Alto, CA: Stanford, 2006, 88-110.

Scott, S. Health, illness and disability. *Making Sense of Everyday Life*. Malden, MA: Polity, 2009, 116-138.

Guo, G., Tong, Y., & Cai, T. Gene by social context interactions for number of social partners among white male youths: Genetics-informed sociology. *American Journal of Sociology*, 2008, 114 Suppl: S36-S66.

Recommended:

Heiss, J., Social roles. In Rosenberg and Turner, *Social Psychology: Sociological Perspectives*. New Brunswick, NJ: Transaction, 1981/1990: 94-129.

Week of February 8: Gender Roles

Required:

Deaux, K., & LaFrance, M. Gender. In Gilbert, D. T., Fiske, S. E., & Lindzey, G. (Eds.), *Handbook of Social Psychology* (4th ed.), Vol. I. Boston, MA: McGraw-Hill, 1998: 788-827.

Buss, David. The evolutionary psychology of human social strategies. In Higgins, E.T., & Kruglanski, A.W. (Eds), *Social Psychology: Handbook of Basic Principles*, New York: Guilford Press, 1996, 3-7 and 19-22.

Ridgeway, C. L., & Smith-Lovin, L. The gender system and interaction. In Cook, K. S., & Hagen, J. (Eds.), *Annual Review of Sociology 1999*, 25: 191-216.

Van Gundy, K. Gender, the assertion of autonomy, and the stress process in young adulthood. *Social Psychology Quarterly*, 2002, 65: 346-362.

Recommended:

Week of February 15 : Occupational roles

Required:

Kerckhoff, A.C. Social stratification and mobility processes. In Cook, K.S., Fine, GA., & House, J.S. (Eds.), *Sociological Perspectives in Social Psychology*. Needham Heights, MA: Allyn and Bacon, 1995: 476-496.

Mortimer, J. T., & Lorence, J. Social psychology of work. In Cook, K.S., Fine, GA., & House, J.S. (Eds.), *Sociological Perspectives in Social Psychology*. Needham Heights, MA: Allyn and Bacon, 1995: 497-523.

Welsh, S. Gender and sexual harassment. In Cook, K. S., & Hagen, J. (Eds.), *Annual Review of Sociology 1999*, 25: 169-190.

Lerum, K. "Precarious situations" in a strip club. In O'Brien, J., & Kollock, P. *The Production of Reality* (3rd ed.). Thousand Oaks, CA: Pine Forge Press, 2001: 279-287.

Recommended:

Leicht, K.T. Broken down by race and gender? Sociological explanations of new sources of earnings inequality. In Cook, K.S., & Massey, D.S *Annual Review of Sociology 2008*, 34: 237-255.

Goldin, Claudia, & Katz, Lawrence. The power of the pill: Oral contraceptives and women's career and marriage decisions. *Journal of Political Economy*, 2002, 110, 730-770.

Week of February 22: Balancing Work and Family

Required:

Bittman, M., England, P., Sayer, L., Folbre, N., & Matheson, G. When does gender trump money? Bargaining and time in household work. *American Journal of Sociology*, 2003, 109: 186-214.

Poortman, A-R., & van der Lippe, T. Attitudes toward housework and child care and the gendered division of labor. *Journal of Marriage and the Family*, 2009, 71: 526-541.

Barnett, R.C., & Hyde, J.S. Women, men, work and family: An expansionist theory. *American Psychologist*, 2001, 56:781-796.

Mennino, Sue Falter, Rubin, Beth, and Brayfield, April. (2005). Home-to-job and job-to-home spillover: The impact of company policies and workplace culture. *The Sociological Quarterly*, 46, 107-135.

Recommended:

Shelton, B. A., & John, D. The division of household labor. In Hagen, J., & Cook, K. S. (Eds.) *Annual Review of Sociology* 1996, 22: 299-322.

SOCIAL INTERACTION
or, I get high with a little help from my friends.

Week of March 1: Interaction: Interdependence, Exchange, and Equity

Required:

Rusbult, C. E., & Van Lange, P. A. M. Interdependence processes. In Higgins, E. T., & Kruglanski, A. W. (Eds.), *Social Psychology: Handbook of Basic Principles*. New York: Guilford, 1996: 564-596.

Cook, K.S., & Rice, E. Social exchange theory. In DeLamater, J. (Ed.), *Handbook of Social Psychology*. New York: Kluwer-Plenum, 2003, 53-76.

Joyner, K. Justice and the fate of married and cohabiting couples. *Social Psychology Quarterly*, 2009, 72: 61-76.

Recommended:

Robinson, D.T., and Smith-Lovin, L. Affect control theory. In Burke, P. (Ed), *Contemporary Social Psychological Theories*. Palo Alto, CA: Stanford, 2006, 137-164.

DiPrete, Thomas, & Eirich, Gregory. (2006). Cumulative advantage as a mechanism for inequality: A review of theoretical and empirical developments. *Annual Review of Sociology* 2006, 32: 271-297.

Week of March 8: Relationships, Social Networks, and Social Support

Required:

Orbuch, T.L., & Sprecher, S. Attraction and interpersonal relationships. In DeLamater, J. (Ed.), *Handbook of Social Psychology*. New York: Kluwer-Plenum, 2003, 339-362.

Felmlee, D. Interaction in social networks. In DeLamater, J. (Ed.), *Handbook of Social Psychology*. New York: Kluwer-Plenum, 2003, 389-410.

Bearman, Peter, Moody, James, and Stovel, Katherine. Chains of affection: The structure of adolescent romantic and sexual networks. *American Journal of Sociology*, 2004, 110: 44-91.

Deaux, Kay, and Martin, Daniela. Interpersonal networks and social categories: Specifying levels of context in identity processes. *Social Psychology Quarterly*, 2003, 66: 101-117.

Recommended:

Lin, N. Social networks and status attainment. In Cook, K. S., & Hagen, J. (Eds.), *Annual Review of Sociology* 1999, 25: 467-487. (Good summary of Wisconsin model of status attainment).

Waskal, D.D., & Vannini, P. Smell, odor, and somatic work: Sense-making and sensory management. *Social Psychology Quarterly*, 2008, 71: 53-71.

Week of March 15: Alienation and Distress

Required:

Kiecolt-Glaser, J. K., & Newton, T. L. Marriage and health: His and hers. *Psychological Bulletin*, 2001, 127, 472-503.

Schnittker, Jason, & McLeod, Jane. (2005). The social psychology of health disparities. *Annual Review of Sociology* 2005, 31: 75-103.

Ross, C. E., & Mirowsky, J. Social structure and psychological functioning: Distress, perceived control, and trust. In DeLamater, J. (Ed.), *Handbook of Social Psychology*. New York: Kluwer-Plenum, 2003,411-450.

Newman, Katherine, & Massengill, Rebekah. (2006). The texture of hardship: Qualitative sociology of poverty, 1995-2005. *Annual Review of Sociology* 2006, 32:423-446.

Recommended:

Howard, J. Negotiating an exit: Existential, interactional, and cultural obstacles to disorder disidentification. *Social Psychology Quarterly*, 2008, 71: 177-192.

Tashiro, Ty, and Frazier, Patrick. (2003). "I'll never be in a relationship like that again": Personal growth following romantic relationship breakups. *Personal Relationships*, 10, 113-128.

SMALL GROUPS

Forming, storming, norming and performing.

Week of March 22: Overview

Required:

Levine, J. M., & Moreland, R. L. Small groups. In Gilbert, D. T., Fiske, S. E., & Lindzey, G. (Eds.), *Handbook of Social Psychology* (4th ed.), Vol. II. Boston, MA: McGraw-Hill, 1998: 415-469.

Burke, P. J. Interaction in small groups. In DeLamater, J. (Ed.), *Handbook of Social Psychology*. New York: Kluwer-Plenum, 2003, 363-388.

Hogg, M.A. Social identity theory. In Burke, P. (Ed), *Contemporary Social Psychological Theories*. Palo Alto, CA: Stanford, 2006, 111-136.

Continuing Week of March 22: Group Structure and Group Cohesion

Required:

Ridgeway, C., and Johnson, C., What is the relationship between socioemotional behavior and status in task groups? *American Journal of Sociology*, 1990, 95:1189-1212.

Haslam, S. Alexander, & Reicher, Stephen. (2007). Identity, entrepreneurship, and the consequences of identity failure: The dynamics of leadership in the BBC prison experiment. *Social Psychology Quarterly*, 70, 125-147.

Cota, A. A., et al. The structure of group cohesion. *Personality and Social Psychology Bulletin*, 1995, 21: 572-580.

Recommended:

Correll, S.J., & Ridgeway, C.L. Expectation states theory. In DeLamater, J. (Ed.), *Handbook of Social Psychology*. New York: Kluwer-Plenum, 2003, 29-51.

Week of March 29: Spring Recess

Week of April 5: Norms, Influence, Group Decision Making

Required:

Cialdini, R. B., & Trost, M. R. Social influence: Social norms, conformity, and compliance. In Gilbert, D. T., Fiske, S. E., & Lindzey, G. (Eds.), *Handbook of Social Psychology* (4th ed.), Vol. II. Boston, MA: McGraw-Hill, 1998: 151-192.

Michener, H. A., & Wasserman, M. P. Group decision making. In Cook, K.S., Fine, G. A., & House, J.S. (Eds.), *Sociological Perspectives in Social Psychology*. Needham Heights, MA: Allyn and Bacon, 1995: 336-361.

Week of April 12: Group Performance, Productivity

Required:

Mullen, B., & Copper, C. The relation between group cohesiveness and performance: An integration. *Psychological Bulletin*, 21, 1994, 210-227.

Karau, S. J., & Williams, K. D. Social loafing: A meta-analytic review and theoretical integration. *Journal of Personality and Social Psychology*, 1993, 65, 681-706.

Hogg, M. A Intergroup relations. In DeLamater, J. (Ed.), *Handbook of Social Psychology*. New York: Kluwer-Plenum, 2003, 479-502.

Vaughan, D. The dark side of organizations: Mistake, misconduct, disaster. In Cook, K. S., & Hagen, J. (Eds.), *Annual Review of Sociology* 1999, 25: 271-305.

INDIVIDUAL AND SOCIETAL CONTEXT
What's the buzz? Tell me what's happenin'

Week of April 19: Collective Behavior

Required:

Useem, B. Breakdown theories of collective action. In Cook, K. S., & Hagen, J. (Eds.), *Annual Review of Sociology* 1998, 24: 215-238.

McPhail, C. The dark side of purpose: Individual and collective violence in riots. *Sociological Quarterly*, 1994, 35: 1-32

Tierney, Kathleen. (2007). From the margins to the mainstream? Disaster research at the

crossroads. *Annual Review of Sociology* 2007, 33: 503-525.

Soc. 731
Page 8

Browning, Christopher, Wallace, Danielle, Feinberg, Seth, & Cagney, Kathleen. (2006). Neighborhood social processes, physical conditions, and disaster-related mortality: The case of the 1995 Chicago Heat Wave. *American Sociological Review*, 71, 661-678.

Recommended:

Killian, L.M., Organization, rationality and spontaneity in the civil rights movement. *American Sociological Review*, 1984, 49:770-783.

Week of April 26: Social Movements

Required:

Rohlinger, D.A., & Snow, D. A. Social psychological perspectives on crowds and social movements. In DeLamater, J. (Ed.), *Handbook of Social Psychology*. New York: Kluwer-Plenum, 2003, 503-528.

Bernstein, M. Identity politics. In Cook, K. S., & Hagen, J. (Eds.), *Annual Review of Sociology* 2005, 31: 47-74.

Giugni, M. G. Was it worth the effort? The outcome and consequences of social movements. In Cook, K. S., & Hagen, J. (Eds.), *Annual Review of Sociology* 1998, 24: 371-393.

Recommended:

McFarland, Daniel. (2004). Resistance as a social drama: A study of change-oriented encounters. *American Journal of Sociology*, 109, 1249-1318.

Irvine, L. Narratives of self in Codependents Anonymous. In Cahill, S. E., *Inside Social Life*. (5th ed.) Los Angeles, CA: Roxbury, 2007, 139-152.

Week of May 3: Cross-Cultural Social Psychology

Required:

Miller-Loessi, K.M., & Parker, J.N. Cross-cultural social psychology. In DeLamater, J. (Ed.), *Handbook of Social Psychology*. New York: Kluwer-Plenum, 2003, 529-553.

Fiske, A. P., et al. The cultural matrix of social psychology. In Gilbert, D. T., Fiske, S. E., & Lindzey, G. (Eds.), *Handbook of Social Psychology* (4th ed.), Vol. II. Boston, MA: McGraw-Hill, 1998: 915-981.

Yuki, Masaki. (2003). Intergroup comparison versus intragroup relationships: A cross-cultural examination of social identity theory in North American and East Asian cultural contexts. *Social Psychology Quarterly*, 66: 166-183.

Recommended:

Schooler, C. Cultural and social-structural explanations of cross-national psychological differences. In Hagen, J., & Cook, K. S. (Eds.) *Annual Review of Sociology*, 1996, 22: 323-349.

As noted at the outset, this course is focused on the interrelations between the person and group/social phenomena and processes. This course has not touched on those areas of social psychology which emphasize the individual. Thus, the following topics have been omitted:

- Social constructionism
- History, biology, and culture
- Social perception and cognition
- Psychology and social influence
- Socialization
- Deviance
- Symbolic interactionism
- Intergroup conflict: Race and ethnic relations
- Gender
- Methodological issues: Surveys, experimnts
- Emotions and affect
- Interaction order
- Conversation analysis
- Ethnomethodology

These topics are covered in Sociology 730 (Intermediate Social Psychology I). A reading list for that course may be obtained from Doug Maynard, 8101 Social Science.